



Branches	Loan Disb. (Rs. Cr)	Loan O/S	Repayment Rate
<b>346*</b>	<b>354 Cr.</b>	<b>2,455 Cr.</b>	<b>99.98%</b>
Staff	Borrowers	Savings A/Cs	Savings Collection
<b>3856</b>	<b>12.92 lakhs</b>	<b>3.9 lakhs</b>	<b>39 Cr.</b>

## BUSINESS



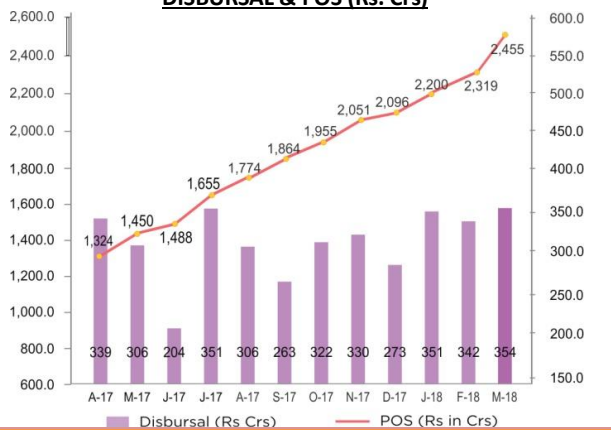
Chennai-Chidambaram Regional Meet was celebrated at Chennai on March 16, 2018



Kerala State Meet was held at Munnar on March 22, 2018

- ❖ 354 Cr were disbursed for the month Mar-18.
- ❖ 3744 Cr. loan amount disbursed from Apr-17 to Mar-18.
- ❖ 52,972 New members were mobilized in Mar-18
- ❖ 6,33,144 new members were mobilized during the FY17-18.
- ❖ 1 New Branch opened in Kerala (Cherthala).
- ❖ Chidhambaram Region has crossed Rs.400 Crs. for the first time in business.
- ❖ 63,881 savings accounts were opened during Mar-18. Totally 3.9 laks savings accounts opened with balance of Rs.39 Crs.
- ❖ 3.5 lakh of Welcome kits were distributed to IBL branches.
- ❖ Old Agent ID for 52 BOMs who were transferred/promoted/relieved/demoted were de-mapped and a New Agent ID has assigned and mapped to the concerned BOMs.
- ❖ For March 19 On time IDBI BC repayment submitted and completed reconciliation for all the transactions.

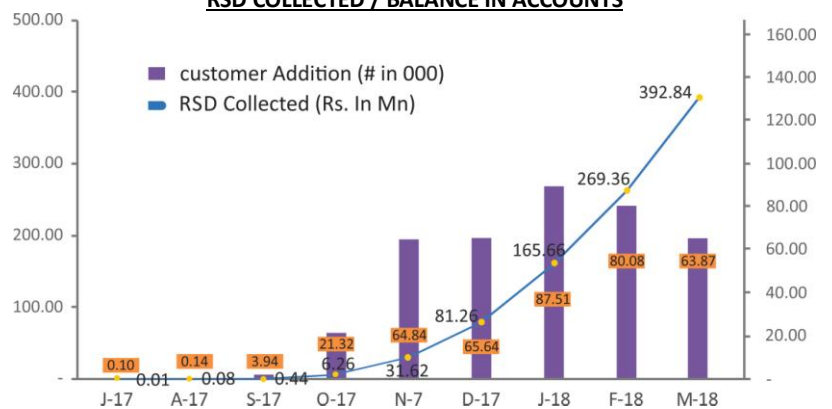
### DISBURSAL & POS (Rs. Crs)



## OPERATIONS

- ❖ DVU FTR% of JLG 90.1% and RSD 88.3%
- ❖ 119.12 Cr cash was delivered through CMS and Cash delivery Percentage was 93%.
- ❖ 19 Branches bank account closed, 5 Branches Activated Cash pick up, 7 Branches Cash delivery Activated.
- ❖ Conducted DVU Training to Trichy, Chidambaram and Chennai regions, more than 79 ABOMs are participated and benefited.
- ❖ Loan Documents and Query Resolutions completed 90% on time.

### RSD COLLECTED / BALANCE IN ACCOUNTS



## AUDIT & COMPLIANCE

- ❖ 95 branches Reviewed during the month of Mar-18, 91 branches are in "A" Grade and 4 branches are in "B" Grade.
- ❖ Presently reviewing the Central HR functions like Employee Post Recruitment & Staff Confirmation, Staff Loan and Staff Resignation/settlement.
- ❖ Currently reviewing the Central Facilities functions of Branch Fixed Assets management by our regional RCR Team.
- ❖ Review of branch staff room agreement maintained by HR department has been completed.
- ❖ FY 2017-18 Year-end Cash in Hand Verification Certification has been completed for all the IBL branches.

CSR	Health & Environment	FLM & FLP	Livelihood Enhancement	Eradication of Hunger
	26 Programs 8000 Participated	10 Programs 5,790 Participated	7 Programs 456 Participated	21 Programs 28,919 Participated



### **International Women's Day Celebrations - 2018 - Press for Progress**

In March 2018, we organized the International Women's Day Celebrations in 7 Regions and 3982 members were actively participated in this program. As part of the program, Helmet , Environmental and womenrights awarness were highlighted that the same was very beneficial to all participants.

Our Honorable Executive Chairman Dr.S.Devaraj, our MD & CEO Mr.Arjun Muralidharan, Our COO Mrs. D. Shirley, CSR HOD Mrs. Mary D. Anbarasi, the Special Chief Guest Mr. A. Myilvaganan, Deputy Commissioner of Police, Crime & Traffic, Trichy City, accompanied by Mrs. SBA. Rajeswari, BA., BL., President, Women Advocate Association, Trichy and Dr. Manonmani, MA., MPhil., Ph.D., Asst. Professor, Tamil Dept., UDC College, Trichy were participated in International Women's Day Celebration which was held in Hotel Breeze Residency, Trichy.

## **HUMAN RESOURCES & TRAINING**

- ❖ Launch of Financial Literacy Program & Resource Persons Training program was conducted by NISM & IDFC Foundation held at Trichy.



- ❖ GRO Induction **4 training** conducted, totally **193 staff** members were trained.
- ❖ Shops & Establishment Act Training conducted at Mysore, Karnataka State, Salem Region.
- ❖ Staff Aadhar number updation were completed 100%.
- ❖ More than 454 staff has been recruited compare to last financial year.
- ❖ Properly the background check has been verified of 1350 new employee.
- ❖ 13% Staff are coming to work from more than 100 km were reduced.
- ❖ 85 IBL staff has been observed by IDFC Bank during this month.



(\*28 in MP & 5 in GJ)